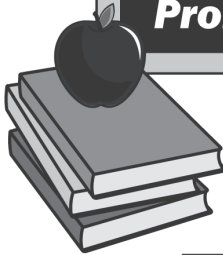


# Healthy Fundraising

## Promoting a Healthy School Environment



Candy, baked goods, soda and other foods with little nutritional value are commonly used for fundraising at school. Schools may make easy money selling these foods, but students pay the price. An environment that constantly provides children with sweets promotes unhealthy habits that can have lifelong impact. As we face a national epidemic of overweight children, many schools are turning to healthy fundraising alternatives.

### Benefits of Healthy Fundraising

**Healthy Kids Learn Better:** Research clearly demonstrates that good nutrition is linked to better behavior and academic performance.



To provide the best possible learning environment for children, schools must also provide an environment that supports healthy behaviors.

**Provides Consistent Messages:** Fundraising with healthy foods and non-food items demonstrates a school commitment to promoting healthy behaviors. It supports the classroom lessons students are learning about health, instead of contradicting them.

**Promotes a Healthy School Environment:** Students need to receive consistent, reliable health information and ample opportunity to use it. Finding healthy alternatives to fund-raising is an important part of providing a healthy school environment.

**Almost 20 percent of children are overweight, a three-fold increase from the 1970's.<sup>1</sup> Poor eating habits and a sedentary lifestyle are just behind smoking as the leading cause of deaths per year in the United States, and the number of deaths related to poor diet and physical inactivity is increasing.<sup>2,3</sup>**

### Consequences of Unhealthy Fundraising

**Compromises Classroom Learning:** Selling unhealthy food items contradicts nutrition messages taught in the classroom. Schools are designed to teach and model appropriate skills and behaviors. Nutrition principles taught in the classroom are meaningless if they are contradicted by other activities that promote unhealthy choices, like selling candy and other sweets. It's like saying, *"You need to eat healthy foods to feel and do your best, but it is more important for us to make money than for you to be healthy and do well."* Classroom learning about nutrition remains strictly theoretical if the school environment regularly promotes unhealthy behaviors.

**Promotes the Wrong Message:** Selling unhealthy foods provides a message that schools care more about making money than student health. We would never think of raising money with anything else that increases student health risks, but food fundraisers are often overlooked. As schools promote healthy lifestyle choices to reduce student health risks and improve learning, school fundraisers must be included.



**Contributes to Poor Health:** Foods commonly used as fundraisers (like chocolate, candy, soda and baked goods) provide unneeded calories and displace healthier food choices. Skyrocketing obesity rates among children are resulting in serious health consequences, such as increased incidence of type 2 diabetes and high blood pressure.

### Additional Resources

Clearinghouse for Fundraising Information: <http://www.fundraising.com/>

Creative Financing and Fundraising. California Project Lean, California Department of Health Services, 2002.

<http://www.co.shasta.ca.us/Departments/PublicHealth/newspublications/other%20publications/other.shtml>

Guide to Healthy School Stores. Alabama Department of Public Health Nutrition & Physical Activity Unit, 2004.

<http://actionforhealthykids.org/filelib/toolsforteachers/recom/N&PA%2035%20-%20school%20store.pdf>

Healthy Finances: How Schools Are Making Nutrition Changes That Make Financial Sense.

Action for Healthy Kids, 2003.

[http://www.actionforhealthykids.org/filelib/facts\\_and\\_findings/healthy%20foods,%20healthy%20finances.pdf](http://www.actionforhealthykids.org/filelib/facts_and_findings/healthy%20foods,%20healthy%20finances.pdf)

Healthy Fundraising: <http://www.healthy-fundraising.org/index.htm>

Healthy Fundraising & Vending Options. Produce for Better Health Foundation.

<http://www.5aday.com/html/educators/options.php>

Non-Food Ways to Raise Funds and Reward a Job Well Done. Texas Department of Agriculture, 2004.

[http://www.squaremeals.org/vgn/tfa/files/2348/3614\\_1034\\_NonFoodRewards.pdf](http://www.squaremeals.org/vgn/tfa/files/2348/3614_1034_NonFoodRewards.pdf)

Sweet Deals: School Fundraising Can Be Healthy and Profitable. Center for Science in the Public Interest, 2007.

<http://www.cspinet.org/schoolfundraising.pdf>

### References

<sup>1</sup> Ogden CL, Carroll MD, Curtin LR, McDowell MA, Tabak CJ, Flegal KM. Prevalence of overweight and obesity in the United States, 1999-2004. JAMA 295:1549-1555. 2006.

<sup>2</sup> Mokdad AH, Marks JS, Stroup DF, Gerberding JL. Actual causes of death in the United States, 2000. JAMA. 2004;291(10):1238-1246

<sup>3</sup> Mokdad AH, Marks JS, Stroup DF, Gerberding JL. Correction: Actual causes of death in the United States, 2000. JAMA. 2005;293:293-294.

# What Schools Can Do

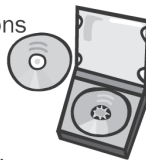
## Ideas for Healthy Fundraising Alternatives\*

\*Adapted from: *Creative Financing and Fundraising*. California Project Lean, California Department of Health Services, 2002.

Schools can help promote a healthy learning environment by using healthy fundraising alternatives.

### Items You Can Sell

- Activity theme bags
- Air fresheners
- Bath accessories
- Balloon bouquets
- Batteries
- Books, calendars
- Brick/stone/tile memorials
- Bumper stickers & decals
- Buttons, pins
- Candles
- Christmas trees
- Coffee cups, mugs
- Cookbooks
- Crafts
- Coupon books
- Customized stickers
- Emergency kits for cars
- First aid kits
- Flowers and bulbs
- Foot warmers
- Football seats
- Garage sale
- Giant coloring books
- Gift baskets
- Gift certificates
- Gift items
- Gift wrap, boxes and bags
- Graduation tickets
- Greeting cards
- Hats
- Holiday ornaments
- Holiday wreaths
- House decorations
- Hugging booth
- Jewelry
- Kissing on the cheek booth
- License plates or holders with school logo
- Lunch box auctions
- Magazine subscriptions
- Megaphones
- Mistletoe
- Monograms
- Music, videos, CDs
- Newspaper space, ads
- Parking spot (preferred location)
- Pet treats/toys/accessories
- Plants



### Items You Can Sell, continued

- Pocket calendars
- Pre-paid phone cards
- Raffle donations
- Raffle extra graduation tickets
- Raffle front row seats at a special school event
- Rent a special parking space
- Scarves
- School art drawings
- School frisbees
- School spirit gear
- Scratch off cards
- Sell/rent wishes
- Souvenir cups
- Spirit/seasonal flags
- Stadium pillows
- Stationery
- Student directories
- Stuffed animals
- Temporary/henna tattoos
- T-shirts, sweatshirts
- Tupperware
- Valentine flowers
- Yearbook covers
- Yearbook graffiti



### Healthy Foods

- Frozen bananas
- Fruit and nut baskets
- Fruit and yogurt parfaits
- Fruit smoothies
- Lunch box auctions
- Trail mix



### Sell Custom Merchandise

- Bumper stickers/decals
- Calendars
- Cookbook made by school
- Logo air fresheners
- Scratch off cards
- T-shirts/sweatshirts

### Items Supporting Academics

- Read-A-Thon
- Science Fair
- Spelling Bee

### Things You Can Do

- Auction (teacher does something for kids)
- Bike-a-thons
- Bowling night/bowl-a-thon
- Car wash (pre-sell tickets as gifts)
- Carnivals (Halloween, Easter)
- Dances (kids, father/daughter, Sadie Hawkins)
- Family/glamour portraits
- Festivals
- Fun runs
- Gift wrapping
- Golf tournament
- Jump-rope-a-thons
- Magic show
- Raffle (movie passes, theme bags)
- Raffle (teachers do a silly activity)
- Read-a-thons
- Rent-a-teen helper (rake leaves, water gardens, mow lawns, wash dog)
- Recycling cans/bottles/paper
- Science fairs
- Singing telegrams
- Skate night/skate-a-thon
- Spelling bee
- Talent shows
- Tennis/horseshoe competition
- Treasure hunt/scavenger hunt
- Walk-a-thons
- Workshops/classes



Note: Section 10-215b-1 of the Regulations of Connecticut State Agencies prohibits schools from selling or dispensing candy to students anywhere on school premises from 30 minutes before the start of any state or federally subsidized milk or meal program until 30 minutes after the end of the program. In addition, Section 10-215b-23 specifies that income from the sale or dispensing of any foods sold anywhere on school premises during this same timeframe must accrue to the food service account. Districts that participate in the healthy food certification under Public Act 06-63, An Act Concerning Healthy Food and Beverages in Schools, must ensure that all food and beverage fundraisers meet state requirements (see *Fundraising with Food and Beverages* at <http://www.sde.ct.gov/sde/cwp/view.asp?a=2626&q=320754#Standards>).

For more information on a healthy school environment, contact Susan Fiore, MS, RD, Nutrition Education Coordinator at [susan.fiore@ct.gov](mailto:susan.fiore@ct.gov) or (860) 807-2075.



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Connecticut State Department of Education  
Bureau of Health and Nutrition Services and Child/Family/School Partnerships



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## Healthy Fundraising Resources

### San Diego County Childhood Obesity Initiative

[www.ourcommunityourkids.org](http://www.ourcommunityourkids.org) (click on Domains, School & After-School Domain, and scroll down to School Resources)

Resources and templates for healthy classroom celebration brochure/party pledge/healthy snack ideas, healthy fundraising ideas and wellness policy communication brochure.

*Healthy Fundraising Fact Sheet & Ideas:*

<http://ourcommunityourkids.org/media/2733/Healthy%20Fundraising.pdf>

### Sweet Deals: School Fundraising Can Be Healthy and Profitable

[www.cspinet.org/schoolfundraising.pdf](http://www.cspinet.org/schoolfundraising.pdf)

The Center for Science in the Public Interest report helps to dispel a number of myths about the need to sell junk food in schools. Contact information for more than 60 companies that offer healthy fundraising options is provided, as well as ideas for fundraisers that promote physical activity, such as bowl-athons, jog-a-thons, dance-athons, 5Ks, car washes, and sporting events.

### Fire Up Your Feet

<http://fireupyourfeet.org/>

619/600-5626

Age-appropriate resources and education materials to encourage physical activity to, from and at school. The Healthy Fundraising program gets families and school staff moving to raise money for the school. School groups receive 75% of funds raised; Fire Up Your Feet provides web-based donation processing and social marketing resources in return. Partners include the Safe Routes to School National Partnership, Kaiser Permanente Thriving Schools and the National PTA.

### Produce Stands/Produce Boxes

<http://www.sdfarmbureau.org/BuyLocal/Community-Supported-Agriculture.php>

<http://suziesfarm.com/community/farm-raisers/>

Purchase produce or produce boxes from San Diego Growers and resell for a profit.

### Healthy Vending Machines

Natural Cravings: <http://lnatural-cravings.com/>, Marc Bernstein (855) 500-2728

Fresh Healthy Vending: <http://www.schools.freshvending.com/>

Two local companies offer school nutrition standard-compliant foods and beverages customized to your schools' needs, with a portion of all profits going back to the school.

### Chico Bags

[www.chicobag.com](http://www.chicobag.com)

Combines fundraising with environmental awareness-raising through lesson plans developed by a credentialed teacher. Students sell the reusable, foldable shopping bag for \$5, and the cost per bag is \$2.50 (no minimum purchase). Optional custom-made Chico Bags displaying your school logo are also available. Contact: (888) 496-6166 toll free or email: [fundraising@chicobag.com](mailto:fundraising@chicobag.com)

### Eco Sprouts Fundraising

[www.ecoprouts.com](http://www.ecoprouts.com)

Sell organic cotton t-shirts and earn an average of 45% profit. Students receive one free t-shirt per 12 they sell. Provides a lesson plan and tree seedlings to teach about the environment.

### Equal Exchange Fundraising

[www.equalexchange.coop/](http://www.equalexchange.coop/) click on fundraising

Fairly traded items are sold by this cooperative.

### Smencils

[www.herecomesmoney.com](http://www.herecomesmoney.com)

Low-cost, non-food items kids love, from a San Diego company.

### Tea Gallerie

[maria@teagallerie.com](mailto:maria@teagallerie.com)

800-409-3109 ext. 0

Sell tea, a healthy, no calorie/no sugar beverage (6 non-caffeine Tea4Kids varieties also available). No up-front costs: brochures, order forms and cash envelopes are provided, as well as free delivery to your school. Earn from 10 – 40% profit based on sales volume.

**Little Passports** <http://www.littlepassports.com/schools>

Sell subscriptions to monthly "World Edition" or "USA Edition" educational and fun magazine that follows Sam and Sofia as they travel. Includes activities mailed to the child as well as access to online activities. 15% of subscription cost goes back to school.

**Nature's Vision** [www.naturesvisionfundraising.com](http://www.naturesvisionfundraising.com) 1-888-303-7533

Raise student's environmental awareness selling top-quality, affordable green products while promoting environmental awareness and helping to raise money for environmental causes.

**Dutch Mill Flower Bulbs** <http://www.dutchmillbulbs.com/> 1-800-533-8824, ext. 102

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**DuneCraft** <http://www.dunecraft.com/fundraisingprograms.htm> 800.306.4168

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